



June 11, 2012

The Honorable Ron Calderon
Chair, Senate Insurance Committee
State Capitol, Room 5066
Sacramento, CA 95814

**SUBJECT: AB 999 (YAMADA) – LONG TERM CARE INSURANCE- POSITION CHANGE
SENATE INSURANCE COMMITTEE
SCHEDULED FOR HEARING: JUNE 13, 2012**

Dear Senator Calderon:

The National Association of Insurance and Financial Advisors of California (NAIFA-California) and the California Association of Health Underwriters (CAHU) have reviewed the June 7, 2012 amendments to **AB 999 (Yamada)**, relating to long-term care insurance policies. As amended, NAIFA-California and CAHU are now **NEUTRAL** on **AB 999**.

If you have any questions regarding our organization's position on this bill, please contact Shari McHugh at (916) 930-1993 (NAIFA-California) or Juli Broyles at (916) 441-5050 (CAHU).

Sincerely,

A handwritten signature in black ink, appearing to read "Shari McHugh".

Shari McHugh
NAIFA-California

A handwritten signature in black ink, appearing to read "Julianne Broyles".

Julianne Broyles
CAHU

cc: Assemblywoman Mariko Yamada, Author
Senate Insurance Committee, Members
Hugh Slayden, Senate Insurance Committee
Tim Conaghan, Senate Republican Caucus
Randall Ward, Governor's Office of the Insurance Advisor